

O'CONNORS: BUSINESS LAWYERS & ADVISERS

SPECIALIST SUPPORT FOR LEGAL BUSINESSES



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WHO WE ARE

O'Connors is a firm of business lawyers and advisers with a national reputation for advising legal businesses including law firms, barristers' chambers & entities, and claims management companies.

We help our clients accomplish extraordinary and lasting results with our unique blend of corporate, commercial, insurance and regulatory advice. Our ability to provide clear thinking and ground-breaking solutions enables clients to manage risks in crucial projects and transactions, wherever in the world they are doing business.



SERVICES & SECTORS

Whatever your interest in the legal sector may be, our unmatched experience of advising legal businesses means you can rely upon our unique blend of corporate, commercial, insurance and regulatory advice to help you minimise risk and maximise opportunities in your projects and transactions - wherever in the world you are doing business.

LEGAL SERVICES



CORPORATE ADVICE

From start-ups to floats.



COMMERCIAL ADVICE

From trading terms and conditions to international joint ventures.



INSURANCE ADVICE

From insurance policy wording to offshore insurance captives.



REGULATORY ADVICE

From interpreting rules to securing authorisations.

SECTOR SPECIALISMS



LEGAL BUSINESSES

From law firms and barristers' chambers & entities to claims management companies.



INSURANCE BUSINESSES

From insurance brokers and managing general agents to insurers and financial advisers.



INVESTMENT FUNDS

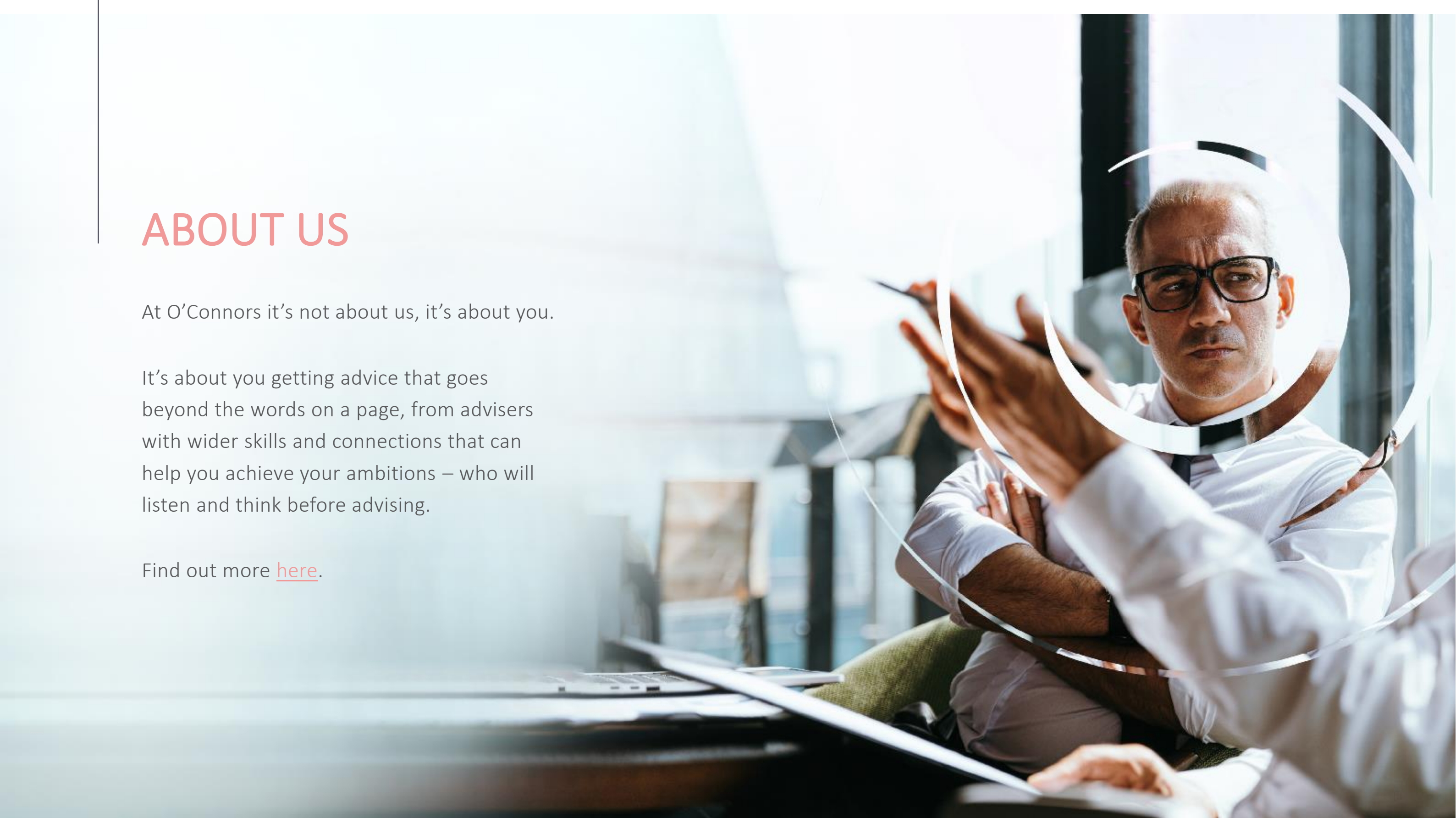
From private equity and regional investment funds to third party litigation funds.

ABOUT US

At O'Connors it's not about us, it's about you.

It's about you getting advice that goes beyond the words on a page, from advisers with wider skills and connections that can help you achieve your ambitions – who will listen and think before advising.

Find out more [here](#).



WHO WE HELP



Law firms (and individual lawyers)



Barristers' chambers & entities (and individual barristers)



Claims management companies

AND PROVIDING INSIGHTS FOR



Funders & investors in the legal sector



Those contracting with the legal sector who need to understand how it operates



HELP FOR LAW FIRMS

Our work includes advice on matters such as:

1. Legal services regulatory advice including SRA and CLC regulation
2. Law firm governance advice and documentation
3. Law firm mergers, acquisitions, and sales
4. Law firm structures including start-ups and the formation of companies, LLPs, partnerships, and Alternative Business Structures (ABSs)
5. Contractual arrangements with work introducers and other third parties including technology procurement contracts
6. Data protection
7. Financing of law firms including arrangements with banks, private equity, and other funders
8. After the Event (ATE) insurance and other insurance arrangements including insurance captives
9. Third party litigation funding arrangements
10. Insurance & regulatory solutions to help unlock law firms' client projects and transactions
11. Legal sector market trends and insights

HELP FOR BARRISTERS' CHAMBERS & ENTITIES

Our work includes advice on matters such as:

1. Legal services regulatory advice including Bar Standards Board (BSB) entity regulation
2. Structuring chambers, BSB Authorised Bodies and BSB Licensed Bodies entities
3. Chambers and BSB entity governance advice and documentation
4. Contractual arrangements with third parties including technology procurement contracts
5. Data protection
6. Financing arrangements with banks and other funders
7. Legal sector market trends and insights

HELP FOR CLAIMS MANAGEMENT COMPANIES

Our work includes advice on matters such as:

1. Claims management company (CMC) and legal services regulatory advice
2. CMC governance advice and documentation
3. CMC mergers, acquisitions, and sales
4. CMC structures including start-ups and the formation of companies, LLPs and partnerships
5. Contractual arrangements with third parties including technology procurement contracts
6. Data protection
7. Financing of CMCs including arrangements with banks, private equity, and other funders
8. After the Event (ATE) insurance and other insurance arrangements including insurance captives
9. CMC and legal sector market trends and insights

OUR SERVICE PROMISE



Your advisory team will have a lead advisor on every project or transaction who will know everything that is going on.



Your advisory team will be tailored to your specific needs, including input from trusted external professionals, approved by you, where appropriate to deliver the best outcome for you.



Your advisory team will harness collective expertise and experience across the whole firm and will peer review key elements of our advice to you.



You will have complete transparency on how we charge, the status of work in progress and invoicing.



Your advisory team will be relentlessly focused on delivering your project or transaction on time, on budget and with the best possible outcome for achieving your objectives.



Your advisory team will respect that the project or transaction is yours not theirs and will equip you to make informed choices and judgment calls.

WHAT THIS MEANS FOR YOU



You will never have to work out which member of the team to contact.



You are guaranteed the best expertise by your side.



You will gain benefit from the firm's significant combined knowledge, experience and clear thinking.



You will be able to accurately account and forecast –
No unexpected invoices.



You will be free to focus all your energy on your own priorities.



You will always be free to walk away from a deal that doesn't feel right for you.

OUR PRICE PROMISE



We will charge for work based on an open discussion about scope, complexity, urgency of the project or transaction and the value we believe we can deliver for you.



If we agree a pay-as-you-go charging structure there will be complete transparency over individual rates, with open book work in progress data provided every month or when required.



You will never receive an invoice you were not expecting and, other than in exceptional circumstances.



We are open to discussing alternative charging options with you based on an allocation of risk between us. We can outline different options with you to achieve a happy landing.



For early stage businesses or those facing financial challenges we will be open to discussing different ways of structuring and paying our charges.



We will use our legal project management expertise to eliminate, as far as practicable, duplication of work, by us or those engaged by us.

WHAT THIS MEANS FOR YOU



You will always know what you are committing to.



You will be kept informed of charges.



You will never receive an invoice you weren't expecting.



You will always be able to account and forecast accurately.



You will never be without the support you need, when you need it.



You will never pay us more than once for the advice you need.

A CLIENT'S VIEW

“As well as understanding what we want and following our instructions professionally, the O’Connor team has helped us mitigate risks we hadn’t anticipated and identify opportunities we hadn’t spotted.

I am not aware of any other lawyers with such an in-depth understanding of the needs of our industry.”

Managing Director, Top 200 law firm



CONTACT DETAILS



MARK O'CONNOR

Director

M: 07798 700475

E: markoconnor@oconnors.law



NATASHA LACKNER

Associate

M: 07384 831883

E: natashalackner@oconnors.law



DAVID MALONE

Director

M: 07917 774380

E: davidmalone@oconnors.law



JOSH BATES

Associate

M: 07384 831882

E: joshuabates@oconnors.law

GET IN TOUCH

We are here to help you navigate the challenges and opportunities that come with running a legal business so please get in touch for an exploratory chat or to ask our advice on a specific issue.



LIVERPOOL

The Plaza, 100 Old Hall St, Liverpool L3 9QJ

LONDON

New London House, 6 London Street EC3R 7LP



CONTACT

www.oconnors.law

enquiries@oconnors.law



TELEPHONE

0151 906 1000



O'Connors is a trading name of O'Connors Legal Services Limited Company No. 11158860 SRA ID No. 647864 VAT No. 292977933